



## Petroleum Planning & Analysis Cell

Table Posted: (23-04-2019)

Period : April 2004 onwards

(Rs./KL)

Dealers' Commission on Petrol & Diesel		
Effective date	Petrol	Diesel
1-Apr-04	707.0	425.0
21-Jun-05	778.0	467.0
1-Aug-05	848.0	509.0
1-Mar-07	894.0	529.0
16-May-07	1024.0	600.0
23-May-08	1052.0	631.0
27-Oct-09	1125.0	673.0
7-Sep-10	1218.0	757.0
1-Jul-11	1499.0	912.0
27-Oct-12	1794.0	1089.0
21-Dec-13	Rs. 1390.15/KL + 0.883% of Product Billable Price	1186.0
23-Oct-14	Rs. 1499.37/KL + 0.887% of Product Billable Price	Rs. 1116.09/KL + 0.29% of Product Billable Price
1-Aug-15	Rs. 1749.86/KL + 0.883% of Product Billable Price	Rs. 1301.70/KL + 0.286% of Product Billable Price
16-Nov-15	Rs. 1750.08/KL + 0.883% of Product Billable Price	Rs. 1301.88/KL + 0.286% of Product Billable Price
1-Jun-16	Rs. 1750.29/KL + 0.883% of Product Billable Price	Rs. 1302.06/KL + 0.286% of Product Billable Price
5-Oct-16	Rs. 1868.14/KL + 0.875% of Product Billable Price	Rs. 1389.35/KL + 0.28% of Product Billable Price
16-Nov-16	Rs. 2006.33/KL + 0.875% of Product Billable Price	Rs. 1491.72/KL + 0.28% of Product Billable Price
1-Apr-17	Rs. 2020.38/KL + 0.859% of Product Billable Price	Rs. 1502.13/KL + 0.267% of Product Billable Price
1-Jul-17	Rs. 2025.97/KL + 0.859% of Product Billable Price	Rs. 1506.81/KL + 0.267% of Product Billable Price
1-Aug-17	Rs. 2674.74/KL + 0.859% of Product Billable Price	Rs. 2031.38/KL + 0.257% of Product Billable Price
19-Feb-19	Rs. 2637.80/KL + 0.859% of Product Billable Price	Rs. 2000.60/KL + 0.257% of Product Billable Price

Notes:

- Licence Fee Recovery (LFR) may be recovered for 'a' site @ Rs.369.35/KL and Rs.307.79/KL and for 'b' site @ Rs.153.53/KL and Rs.127.94/KL for MS and HSD respectively.
- GST @ 18% is applicable on LFR for 'a' site and @28% is applicable for 'b' site.
- Product Billable Price as per respective OMC.
- In addition, effective 1st August, 2017 slab based incentives is also given to eligible dealers through credit notes.

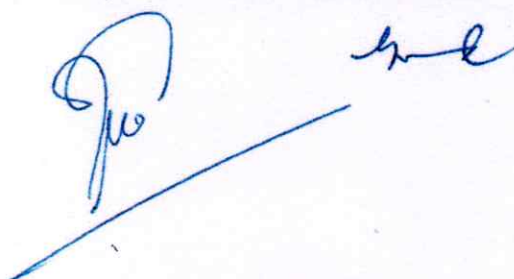
Source : MoP&NG/OMCs Circulars

TNPDA MET MINISTER

Meeting held on 4<sup>th</sup> November 2016 at Hotel Marine Plaza between the Oil Marketing Companies, CIPD and AIPDA.

It got agreed as an interim measure as follows:

1. An increase in Dealer Margin of approximately Rs. 138.00 per kL of Motor Spirit and Rs. 102.00 per kL of High Speed Diesel. The same shall be implemented on 15<sup>th</sup> November 2016.
2. "Return of Investment" shall be studied by said joint committee of members from OMC, CIPD and AIPDA, to arrive at the component of "formulae".
3. Dealer's Remuneration and earlier computational errors shall be examined & recommended for finalization by 15<sup>th</sup> November 2016 by the joint committee of members from OMCs, CIPD and AIPDA. The new dealer remuneration and the computational error, if any, amounts shall be included and increased in Dealer Margin in the next revision of dealers' margin.
4. The dealer margin shall be revised every 6 months on 1<sup>st</sup> January and 1<sup>st</sup> July of each year.
5. The revised NFA report shall be finalized by 30<sup>th</sup> November 2016 and implemented in the next revision of dealers' margin.
6. The man power study shall be commissioned by 31<sup>st</sup> Dec 2016 with an external agency to be concluded within a period of 4 months.
7. The High Speed Diesel handling loss report shall be obtained from Indian Institute of Petroleum, Dehradun by 30<sup>th</sup> November 2016 and recommendations implemented in next dealer's commission revision.
8. Motor Spirit loss study shall be commissioned by 31<sup>st</sup> December 2016 and completed by 1<sup>st</sup> January 2018.





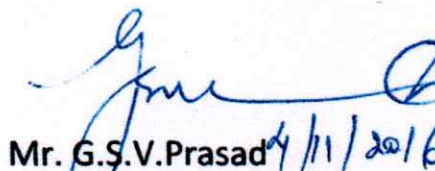
9. The invoice from depots shall incorporate Temperature of products and other measures for prevention of pilferage enroute and make transporter accountable for temperature variation loss/gain. This will be examined alongwith TDG for implementation.
10. Transport Tender and other transportation issues, a meeting shall be scheduled in the first week of December 2016.
11. Ethanol Blended Motor Spirit Related problems shall be discussed and resolved by a meeting to be scheduled in the first week of December 2016.



Mr. George Paul  
ED (Retail)  
BPCL



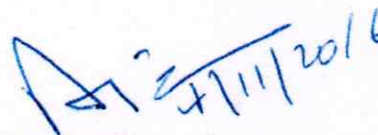
Mr. D.K.Sharma  
ED (Retail)  
IOCL



Mr. G.S.V.Prasad  
ED (Retail)  
HPCL



Mr.A.D.Sathyanarayan  
President  
CIPD



Mr. Ajay Bansal  
President  
AIPDA



# TAMILNADU PETROLEUM DEALERS ASSOCIATION

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To

11/09/2020

Shri Dharmenda Pradhan  
Honourable Minister of Petroleum and Natural Gas  
Shastri Bhavan,  
New Delhi 110 001.

Dear Sir:

*Sub: Steps to fight malpractices – offer of cooperation*

Greetings from the Tamilnadu Petroleum Dealers Association.

TNPDA, representing 5,500 dealers of Tamil Nadu, strongly condemns the illegal incidents recently reported from Andhra Pradesh and Telangana States where some fuel pump staff members working in cohorts with outside technical support persons manipulated the system of pump delivery using programmed electronic chips. This led to short delivery of fuel, while the display on the board/meter showed higher figures, causing heavy losses to consumers.

An unholy nexus involving outsiders and staff members was evidently been at work. The *modus operandi* they deployed is quite shocking. This has indeed cast a shadow over the trade as a whole, with customers often viewing all outlet operators with a touch of suspicion. The truth is of course that the vast majority of the dealers are plying the trade with utmost honesty and diligence, totally committed to honest practices and with the interest of corporate probity and consumer satisfaction uppermost in their minds in all situations.

It was in 2018 that new software was installed in fuel stations all over the country. The gangsters apparently started installing integrated circuits since 2019 and for more than a year were indulging in cheating. Finally, joint raids commendably conducted by the Cyberabad Police and the Telangana State Legal Metrology officials put an end to the evil. Similarly, after information was shared with the Andhra Pradesh Police, joint raids were conducted by the Andhra Pradesh Police and the Controller of Legal Metrology in A.P., ending the fraud.

TNPDA commends the prompt and efficient manner in which officials clamped down on the fraudsters, and offers all cooperation to the authorities to help root out any hint of such illegal practices anywhere and clear the air once and for all.

TNPDA's humble suggestion in this context is that oil companies deploy e-locking systems at outlets. Whenever a dispenser pump needs to be opened by staff



members for genuine purposes, they should be required to get an OTP from a central server for the purpose. The OTP has to reach both the dealer and the Area Sales Officer simultaneously. We are told that the fraudulent acts now reported happened without the knowledge of the dealer concerned, with staff members at the outlets and third party technical people indulging in the mischief.

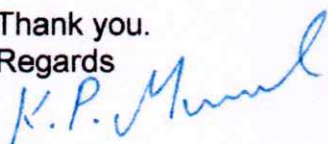
TNPDA stays committed to a clean trade and immaculate business practices. Customers have to get the product conforming to the parameters and regulations that are set down. We need more transparency and control in the system of operation of the dispenser pumps. If the OMCs introduce e-locking systems as detailed above, without the knowledge of the oil companies no one can open the dispensing units. If acts of fraud occur even after the e-locking systems are installed, strict action should face both the dealer and the sales officer.

The image and equity of the entire fraternity of petroleum dealers are being put under a cloud of suspicion due the actions of a handful of black sheep. The dealers' stake in this matter is huge.

Kindly consider our suggestions and ensure that more control is exercised at every level over the dispenser pumps.

Thank you.

Regards



K.P.Murali  
President  
TNPDA

Copy to:

The Chairmen and Managing Director IOCL

The Chairmen and Managing Director HPCL

The Chairman and Managing Director BPCL

The Secretary Ministry of Petroleum & Natural Gas

The Joint Secretary Marketing Ministry of Petroleum & Natural Gas

The Secretary Ministry of Labour TAMIL NADU Government

The Commissioner Labour Department TAMIL NADU Government

The Controller Legal Metrology TAMIL NADU Government